



**Annex A
TERM SHEET**

Buyer's Name : SAMPLE COMPUTATION
Address : _____
Contact No. : _____
Date : November 23, 2012

Details
Unit Type : Studio B
Level : 8th Floor
Unit No : 8N
Total Area : 26.34 sqm.
List Price : 2,464,239.00

A. Computations

List Price: 2,464,239.00
2,464,239.00

Add: Variable Charges
 Transfer Charges:
 Transfer tax 12,321.20
 Documentary Stamp Tax 36,963.59
 Registry of Deeds 14,785.43
 Mortgage Redemption Insurance -
 Commitment Fee -
 Other Pag-ibig Deductions -
64,070.21

Fixed Charges
 Bldg. Permit/Occupancy : subject for final discussion -
 Electricity Connection on actual charges -
 Water Connection : -
 Miscellaneous : 10,000.00
 1 yr. Association Dues : -
 Processing Fee : -
 Handling Fee : -
74,070.21

Total Contract Price **P** 2,538,309.21

B. Payment Terms

Reservation Fee P 20,000.00
 (due _____)

Deferred Cash (net of reservation fee) **2,444,239.00**
 (spread over 12 months starting from _____
 up to _____ at 162,949.27 per month)

transfer and miscellaneous charges 74,070.21
 due on the 25th month or upon turnover of the unit whichever is earlier

P 2,538,309.21

Note: Computations above are for presentation purposes only and are subject to change upon final computation.

Prepared by:	Checked by:	Noted by:	Approved by:	Conforme:
Roel H. Menchavez Admin Officer	NIÑA ABELLA Sales & Mktg. Manager	ROSE YULO Sales & Mktg. Manager	JOSE R. SOBERANO III President	<u>Buyer</u>